

**Directions for completing this form:** Place the title of your workshop in the space indicated, followed by the name and contact information for each of the presenters. Provide a brief description of your workshop by placing the cursor on the line below “Brief Description” and commence typing. To complete the “Topical Outline”, place cursor next to each Roman numeral and begin typing. Then place the cursor next to the “a.” to begin listing sub-topics. To list more than one sub-topic, push “Enter” and “b.” should appear on the next line, and so on. Place the cursor on the line under “Notes” to begin providing your notes. To list bibliographic information, place the cursor next to “1.” and start typing. Push “Enter” to move on to “2.” and etc.

ABA / NLADA 2009 Equal Justice Conference

### **Getting To 'Yes' With The Big Firms: Best Practices For Pro Bono Partnerships**

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**Elly Spiegel, Pro Bono Administrator for Kaye Scholer LLP, New York, NY**

**Crystal Utley, Mississippi Center for Justice, Biloxi, MS**

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**Moderator: Nicole Friant, Pro Bono Counsel for Duane Morris, Philadelphia, PA**

**Brief Description:** The power of pro bono in furthering access to justice is undeniable; however, what it takes to effectively run a pro bono program is not always mutually understood between providers and their partners. As a legal service provider, do you struggle to obtain responses to those critical status surveys? Law firms, do you wish cases could be better screened? Panelists will discuss these issues and others, offer tips for effective pro bono partnerships and encourage frank conversation among attendees with the goal of developing a deeper understanding and proposing solutions to chronic challenges.

#### **Topical Outline:**

- I. Overview of Legal Service Provider (“LSP”) and Firm case intake system
  
- II. Beginning the relationship - How should LSP and firm initiate dialog? Issues addressed will include:
  - a. Who is the best person to talk with?
  - b. What’s most effective: Call vs. Email?
  - c. How can you best ensure that your matter will be placed?
  - d. Wrap up: How does current economic climate affect these issues?
  
- III. Defining the Relationship. Issues addressed will include:
  - a. Communicating expectations
  - b. What should be put in writing?
  - c. Co-Counseling - Among other issues, agreeing on who pays for costs, what should be done with awarded attorneys fees
  - d. Wrap up: How does current economic climate affect these issues?
  
- IV. Managing the Relationship. Issues addressed will include:
  - a. Recognizing the Costs Involved in Running a Pro Bono Program
  - b. Informing LSP of progress

- c. Supervision, Mentoring by LSP
- d. Importance of Responding to Surveys
- e. Wrap up: How does current economic climate affect these issues?

V. Getting to Yes Again - Ensuring Relationship Continues

- a. Wrap up: How does current economic climate affect these issues?

**Notes:**

**Bibliography & Website Links:**

- 1.
- 2.